

FOR IMMEDIATE RELEASE

Fulham Partners with Tvilight to Deliver First Smart City Programmable Lighting Solutions

New Fulham WorkHorse LED Outdoor Drivers Interoperate with Tvilight SkyLite Lighting Control and CityManager Software to Provide Cloud-controlled Lighting for an IoT World

HAWTHORNE, Calif. – April 19, 2016 – Fulham Co., Inc. (www.fulham.com), a leading supplier of lighting components and electronics for commercial and specialty applications, today introduced a new technology alliance with Tvilight (www.tvilight.com), a Dutch high-tech company and a European market leader in sensors, wireless controls, and lighting management software, to deliver fully programmable, wireless outdoor LED systems for emerging Smart Cities. Fulham will be demonstrating the manageable LED outdoor drivers in booth 3817 at LightFair in San Diego.

The combination of Fulham's WorkHorse LED outdoor drivers with Tvilight's real-time broadband mesh networks enables users to capitalize on Internet of Things (IoT) technologies, using the cloud to manage lighting for cities, utilities, airports, railways, and other environments. Fulham and Tvilight recently demonstrated the world's first networked LED driver for outdoor lighting fully integrated with [SkyLite](#), Tvilight's intelligent wireless

lighting control system. Fulham also has just released a new series of WorkHorse LED Outdoor drivers that are fully compatible with CityManager, Tvilight's cloud-based Smart City management platform for 802.15.4 networking, sensors, and lighting. Using cloud control for outdoor LED lighting also reduces installation complexity, minimizes maintenance cost, and significantly lowers operating and energy cost while increasing monitoring and control.

"Tvilight offers a true next generation management system," said Russ Sharer, Vice President of Global Marketing for Fulham. "They understand that the best solutions will start, not end, with lighting control. Their approach to Smart Cities, the embrace of open standards and the development of an application ecoSystem delivers the promise of 'lighting as a platform' today."

Using the SkyLite IoT management platform, users can manage and monitor the health of Fulham outdoor LED systems. Using Tvilight's CityManager management software, they will be able to set the output current for the LEDs remotely to reduce errors, extend the lamp's useful life, and simplify installation and maintenance. Rather than using photocells, the Fulham drivers will include astro-clock functionality to adapt to seasonal changes and local sunset and sunrise.

"Fulham is empowering thousands of OEMs into the connected, controlled lighting world," said Chintan Shah, CEO of Tvilight. "They embrace our vision for open standards, and see the potential of smarter lighting controlled drivers and devices."

For more information about Fulham's complete line of wireless outdoor LED drivers, please visit <http://www.fulham.com/product-systems/led-systems/> .

About Fulham

Fulham Co., Inc. is a leading global provider of intelligent, sustainable commercial lighting components and electronics for use in commercial general lighting, parking structure, signage, horticultural, UV and other applications. The company develops and manufactures a variety of award-winning LED and emergency products, as well as legacy products across multiple lighting platforms. Fulham sells its lighting solutions worldwide through original equipment manufacturers (OEMs) and electrical equipment distribution channels. Headquartered in Hawthorne, Calif., the company has sales and/or manufacturing facilities in the U.K., China, India and the UAE. For more information, visit www.fulham.com.

About Tvilight

Tvilight B.V. is a European market leader in professional end-to-end lighting control solutions. The company specializes in sensors, wireless lighting controls, and connected lighting management software for outdoor applications. Tvilight products create an independent open network that allows integrating a multitude of third-party applications and constitutes a reliable, future-proof base for a Smart City. Tvilight also offers sensor solutions for environmental monitoring and traffic management, taking connected outdoor

lighting to a next level. Tvilight has an installed base of more than 100 projects across the globe. For more information, visit www.tvilight.com

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