

FOR IMMEDIATE RELEASE

Fulham announces appointment of Prime Light as primary UK distributor

September 12, 2019 – Fulham Co., Inc., the leading manufacturer of LED, emergency, controls and legacy lighting technologies, is pleased to announce the appointment of Prime Light as the company's primary distributor in the UK and Ireland.

Fulham has appointed Prime Light with a view to growing market share in the UK and Ireland across all product ranges including LED drivers and light sources, controls, and HotSpot LED emergency solutions.

Based in London, Prime Light is the UK's leading specialist distributor of high-quality electrical components to the lighting and other related markets for approaching 30 years. Its reputation has been built on an extremely high level of customer service, partnering only leading brands, excellent stock holding, specialist sourcing and being a solutions provider across all areas of the lighting market.

Antony Corrie, President and CEO of Fulham said, "The partnership will bring substantial synergies for both companies. We will be able to capitalize on Prime Light's experience and knowledge of the UK lighting sector in order to promote our growing range of market leading solutions, while Prime Light will be able to add our expanding range of market leading solutions to their portfolio."

Corrie added, "We have ambitious plans to grow market share in the UK and we are confident Prime Light can support us in achieving this goal."

Prime Light Managing Director Sean Hounslow said, "Fulham has an exciting range of products that I'm sure will not only be well received by our current customers, but will also allow us to grow our market share through attracting new customers and partners. Our dedicated team of lighting

professionals is well positioned to proactively promote Fulham's commitment to manufacturing quality products and first-class service levels."

Russell Parr, Prime Light Sales & Marketing Director added, "We are proud to be working with the Fulham team to increase customer choice across the UK market, which further enables us to deliver behind our commitment to being the solutions partner to the industry's manufacturers, wholesalers and contractors."

For more information, visit www.fulham.com.

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About Fulham

Fulham Co., Inc. is a leading global provider of intelligent, socially conscious sustainable commercial lighting components and electronics for use in commercial general lighting, parking structure, signage, horticultural, UV and other applications. The company develops and manufactures a variety of award-winning LED and emergency products, lighting controls, as well as legacy products across multiple lighting platforms. Fulham sells its lighting solutions worldwide through original equipment manufacturers (OEMs) and electrical equipment distribution channels. Headquartered in Hawthorne, Calif., the company has sales and/or manufacturing facilities in the Europe, China, and India. For more information, visit www.fulham.com, @FulhamUSA or @FulhamEurope.

About Prime Light

Prime Light Electrical Ltd is the UK's leading supplier of quality components into lighting OEMs. Its reputation is built on nearly 30 years of excellent service and offering an extensive quality range of products which includes LEDs, LED Drivers, lampholders, control gear, plug & socket connectors, terminal blocks, cables, looms, sensors, controls, plastic extrusions and many other related accessories. Their flexibility and ability to adapt, allows manufacturers the opportunity to drastically reduce vendor numbers, as well as having turnkey supply solutions. Prime Light is the UK manufacturers 'one stop shop'. Other industries they supply include rail, domestic appliance, medical equipment, catering equipment, water purification, test equipment, LED lamps for retail, robotics and automation, telecommunication, energy and many more. For more information call 020 8968 2000 or visit www.primelight.co.uk.

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