Fulham seeks to continually provide high quality and effective products built on solid technology. From time to time it therefore becomes necessary to end the life of certain products. For assistance, please contact Fulham Client Services (323-599-5000) or order@fulham.com.

This letter announces the Product Discontinuance (PD) plan for the following FLUORESCENT BALLAST products. The last date to order these products will be October 26, 2018 unless stock is depleted sooner.

| ITEM            | DESCRIPTION                    |
|-----------------|--------------------------------|
| BLUNV4640       | UNV FLOURESCENT BALLAST        |
| CWH22-277-L     | CUL,WH22,277V,LONG CASE        |
| CWH8-120-L      | CUL,WH8,120V,LONG CASE         |
| FHWCHS2         | WIRE COVER FOR FHS2-UNV-36L    |
| NPY-120-432T8IS | 4 X F32T8                      |
| RHA-UNV-218-K   | RH UNV 1 OR 2 LAMP 18W KIT     |
| RHA-UNV-226-BLS | 2 x 26W CFL UNV BACK LEADS     |
| SHGS5MID2200N   | SunHorse - 208-240V_1-2 lamp   |
| SHGS7MID6120N   | SunHorse - 208-240V_5-6 Lamp   |
| SHS6-120-C      | UV 120V CUBE CASE              |
| WH3-120-BLS     | WH3,120V,CUBE CASE,BLS         |
| WH3-277-BLS     | WH3,277V,CUBE CASE,BLS         |
| WH41-UNV-C      | WH41 UNV INSTANT START BALLAST |
| WH7-230-H       | 230V WH7 HCAN 4LAMP W/O JUMPER |
| WH8-277-L       | WH8,277V,LONG CASE             |

We are available and ready to discuss specific business needs at any time associated with this announcement in order to minimize any potential impact, including all currently installed projects still under the limited warranty period. For further assistance, please contact your Fulham sales representative.