



Fulham seeks to continually provide high quality and dependable products built on solid technology platforms. It occasionally becomes necessary to end the life of products due to changes in the market and technology improvements.

This letter announces the Product Discontinuance (PD) plan for the following EMERGENCY EXIT PRODUCTS. The last date to order these products will be October 15, 2019 unless stock is depleted sooner. All orders must ship by November 29, 2019.

We are available and ready to discuss your specific business needs associated with this announcement in order to minimize any potential impact. We recognize that you may have one or more of these products in a project you have bid or specified. Fulham strongly encourages you to double check any potential demand and plan your last time buy appropriately. For further assistance, please contact your Fulham sales representative, or Fulham Client Services (323-599-5000) or order@fulham.com.

Item	Description	Suggested Replacement Item	Description of Replacement Product
FHEM11B	EM SQ HD INC BLK	FHEM16B	ADJ MICRO SQR HD LED BLK
FHEM11RH16V5	REMOTE HD SNGL 6V5W	FHEM16RH13V1	REMOTE HD SNGL 3.6V
FHEM11WH	EM SQ HD INC WHT HI LUM	FHEM16W	ADJ MICRO SQR HD LED WHT
FHEM11WRC	EM SQ HD INC WHT RC	FHEM16WRC	ADJ MICRO SQR HD LED WHT RC
FHEM11WSD	EM SQ HD INC WHT SD	FHEM16WSD	ADJ MICRO SQR HD LED WHT SD
FHEM13W	EM FIXED HD WHT	FHEM12W	LED EM
FHEM15	EM WET LOC	FHEM10WHW	MICRO THERMOPLASTIC EM LIGHT
FHEM15RH16V7	REMOTE HD SNGL WET LOC 6V7W	FHEM12RH13V1	REMOTE HD SNGL 3V 1W
FHEM15RH26V7	REMOTE HD DBL WET LOC 6V7W	FHEM12RH23V1	REMOTE HD DBL 3V 1W