



Q4 2022 | Volume 35

Welcome to Q4 2022 *Illuminations*, an official summary of product & company news from [Fulham](https://fulham.com). Use the links at the bottom to connect with us on social media – never miss an update!

First the Fun...

Highlighted "Video of the Quarter"

Our chosen "Video of the Quarter*" wins for **WONDER**. A endangered variety of horse has been CLONED to keep it from going extinct! > [Watch Video Here](#)

Considering submitting an *original* video for use in future months. Email [updates@fulham.com!](mailto:updates@fulham.com)

*Fulham is neither associated with, nor does it endorse, the poster/owner of this video.



Secure Supply / Avoid Delays: **ORDER NOW**

The best way to circumvent supply chain issues related to CNY or Covid is to *plan ahead*.

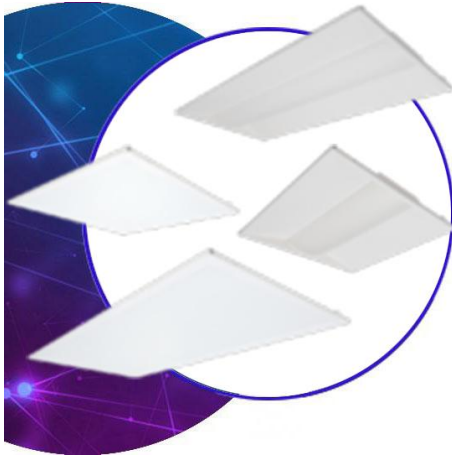
Plus, PROGRAMMABLE items are versatile ways to have a solution available when you need it!

- 1) [Programmable EM combo units in stock](#)
- 2) [Programmable WorkHorse LED drivers](#)
- 3) [Programmable SunHorse UV Ballasts \(15P & 4P\)](#)
- 4) [Programmable Constant Current ThoroLED drivers](#)

Newly Launched!: 120V Dedicated CCT-Selectable (and Power- Selectable) DirectAC LED Engines/Kits



Fulham is pleased to again propel the industry forward with innovative features on new [dedicated 120V VividHorse DirectAC LED retrofit kits](#) for sconces and round surface-mount fixtures. All four new models have on-PCB color temp toggle switches, while two of them also have power-selection toggle switches, as well.



Coming Soon: Panel & Troffer Retrofits

Fulham has developed and will soon offer retrofit kits to convert common 2x2 and 2x4 panels and troffers to LED. These items are [reviewable online here now](#), and will be shipping soon.

Shipping Now: cULus Running Man Emergency Signage

This cULus directional LED running man signage closes a gap in our EM offering and fulfills a need for our Canadian customers who've requested it.

The **FHEU20 LED Running Man Sign** is a single or double facing unit with directional legends:

- [Spec Sheet](#)
- [Install Instructions](#)

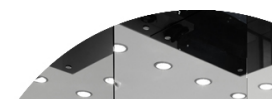


See You Soon: NEMRA 2023 Vegas is Jan 30th - Feb 2nd

Tradeshows are starting to rev up again, and Fulham looks forward to seeing you at [NEMRA 2023 in Las Vegas](#) in about a month.

If you haven't yet registered, you can do so [at this link](#).

IN STOCK: FireHorse 25W



MicroInverters for ALL Tech Types – Do More With Less!

The [FireHorse 25 Watt Micro-Inverter / Emergency Power Supply](#) is reason to get excited! It works with any technology type (not just LED) for either one or a series of fixtures up to 150W in normal operation to deliver power in emergency mode at 25W for 90 minutes. Factory or field installable. Reduces SKUs when used with multiple fixtures, such as recessed cans. [Visit the product page here](#) or watch a [comparison video on YouTube here](#).



Programmable UV Ballasts **SHS15P** & **SHS4P** w/ Display **IN STOCK**

[These programmable smart ballasts](#) “weaponize” data in the fight for better air, water and surface sanitation. They grant direct access to real-time conditions your UV lamps experience. New opportunities for maintenance and performance improvements. [Place your order today](#)

Miss our UV lighting webinar & programmer demo on 9/29? [CLICK HERE](#) for the recorded video

Don't See It? We can make it! Customized Rapid Product Development

By leveraging Fulham's Global R&D team and extensive library of Essential technology platforms, Fulham's capabilities can speed your time to market while lowering engineering investments in new products.

- [Customization](#)
- [Quick Turn Samples](#)
- [Rapid Product Development](#)



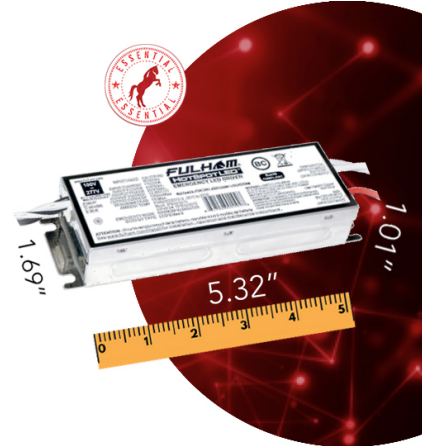
Reminder: Online Literature Library Always at Your Fingertips

The information you require is always at your fingertips, 24/7/365 with the Fulham online literature library. [Bookmark the page](#) for quick reference and to find new files as posted. Items are linked as downloadable files or as onscreen 'flippable' files that load instantly.



Smallest 4W Constant Power EM Driver! [Watch the Video!](#)

[Click here for details](#) about this new Fulham HotSpot in-fixture 4W Emergency Driver with integrated battery, part number [FHSCP-UNV-4W-L](#). Smallest in the industry at just 1.01"x1.69"x5.32"! Recommended applications include troffers, strips, canopies, wall packs, vapor-tight fixtures and anyplace where adding EM capability requires the ability to fit a tiny item inside the fixture! [Video here](#)



Check for **ENERGY REBATES** with our Rebate Finder!

DLC 5.1 may now be required in your region for eligibility with many rebate programs. Some utilities are offering extensions. [Use our Rebate Finder tool](#) to estimate possible available rebates our products can provide, with updates in the tool occurring frequently in step with utility requirements.

Never Miss A Post: New Videos Added Often

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Or [follow us on LinkedIn](#) and never miss a post.

We're frequently uploading new product highlight videos, webinar recordings and demonstrations.



Reminder: Vizion ECO Series Linears Available Now Now Now

The Vizion ECO Series Linear DC LED Modules truly have substantial improvements compared with the prior iterations.

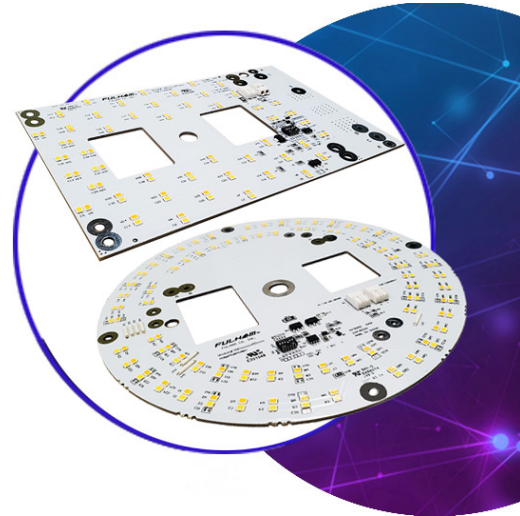


To review the latest literature and learn about these enhanced items, [click here](#). Contact your Fulham RSM for added details.

Launched!: CCT-Selectable DC LED Constant Current MODULES ON THEIR OWN

Not only do we have new [VividHorse CCT Selectable DC LED Retrofit Kits](#) that allow users to easily select from six color temperatures (2700, 3000, 3500, 4000, 4500, 5000K), but also just the modules can be ordered now, too!

Navigate to "[LED DC Constant Current Modules](#)" in the [spec sheets area for more](#)



Reminder: EliteControl IoT Gateway

Fulham's [EliteControl IoT Bluetooth Gateway \(CTGATBPOE\)](#) extends your mesh network with internet access. It allows data collection from Bluetooth mesh lighting networks and transmission to the cloud for review and control. [Brochure](#) | [Spec Sheet](#)

Bluetooth is a registered trademark of Bluetooth SIG, Inc.

Reminder: New FireHorse Emergency Exit Items are here

Our new High-Lumen [FHEM17](#) Emergency Fixture is here! 800 Lumens!

We've also recently launched both the [FHEX26 – Slim Wet Location LED Exit Sign](#) and [FHEC34 – Slim Wet Location Combo LED Head Exit Sign](#) with cold weather heater options



Happy New Year!



Have a wonderful end-of-year celebration! Be safe and well, and talk to you in the new year!

[Find us here anytime you need us...](#)

Thank you for your business, loyalty & friendship.
Let's make 2023 a great one together!

#HarnessTheHorsepower

For more information on any of the products or topics referenced above, contact your Fulham Sales Representative or Fulham Client Services at order@fulham.com or 323-599-5000. To find a U.S. Distributor, [click here](#). To find a DST representative, [click here](#). For Fulham's OEM Sales Managers by territory, [click here](#).

