



Q3 2022 | Volume 34

Welcome to Q3 2022 *Illuminations*, an official summary of product & company updates from [Fulham](#). Be sure to use the links at the bottom to connect with us on social media to never miss an update!

First the Fun...

Highlighted 'Video of the Quarter'

Our chosen "Video of the Quarter*" wins for **SILLINESS**. Have a look at these whacky horses horsing around! > <https://www.youtube.com/watch?v=EneSklotPY>

Considering submitting an *original* video for use in future months. Email updates@fulham.com!

*Fulham is neither associated with, nor does it endorse, the poster/owner of this video.



Keep Securing Supply by ORDERING EARLY

The best way to circumvent supply chain issues is to keep planning ahead.

PROGRAMMABLE items are also excellent, versatile solutions to "*do more with less*" and have a solution available when you need it!

- 1) [Programmable EM combo units in stock](#)
- 2) [Programmable WorkHorse LED drivers](#)
- 3) [Programmable SunHorse UV Ballasts \(15P & 4P\)](#)
- 4) [Programmable Constant Current ThoroLED drivers](#)

cULus Running Man Emergency Signage orderable / shipping soon

This cULus directional LED running man signage closes a gap in our EM offering and fulfills a need for our Canadian customers, in particular, who'd never had a Canadian-listed solution before!

The **FHEU20 LED Running Man Sign** is a single or double facing unit with directional legends:

- [Spec Sheet](#)
- [Install Instructions](#)



Programmable UV Ballasts **SHS15P** & **SHS4P** w/ Display **IN STOCK**

As a centerpiece of our LFI presence, [these smart ballasts](#) “weaponize” data in the fight for better air, water and surface sanitation. They grant direct access to real-time conditions your UV lamps experience. New opportunities for maintenance and performance improvements. [Place your order today](#).

Miss our UV lighting webinar and programmable demo on 9/29? [Reach out](#) for the recorded video

IN STOCK: FireHorse 25W MicroInverters for ALL Tech Types – Do More With Less!

Our new [FireHorse 25 Watt Micro-Inverter / Emergency Power Supply](#) is reason to get excited! It works with any technology type (i.e. not just LED) for either one or a series of fixtures up to 150W in normal operation to deliver power in emergency mode at 25W for 90 minutes. Factory or field installable. Reduces SKUs when used with multiple fixtures, such as recessed cans. [Visit the product page here](#) or watch an [overview comparison video on YouTube here](#).



Reminder: EliteControl IoT Gateway

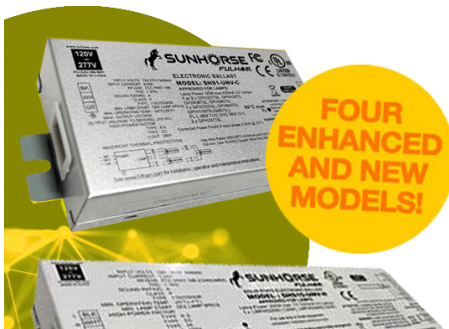
Fulham's [EliteControl IoT Bluetooth Gateway \(CTGATBPOE\)](#) extends your mesh network with internet access. It allows data collection from Bluetooth mesh lighting networks and transmission to the cloud for review and control. [Brochure](#) | [Spec Sheet](#)

Bluetooth is a registered trademark of Bluetooth SIG, Inc.

Don't See It? We can make it! Customization & Rapid Product Development

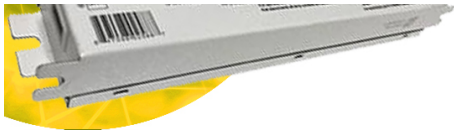
By leveraging Fulham's Global R&D team and extensive library of Essential technology platforms, Fulham's capabilities can speed your time to market while lowering engineering investments in new products.

- [Customization](#)
- [Quick Turn Samples](#)
- [Rapid Product Development](#)



Reminder: Expansion of the SunHorse Germicidal UV Ballast Line

We're proud to have expanded our SunHorse series of Germicidal UV ballasts – for health & safety luminaire applications – by adding [4 new or upgraded models](#) -

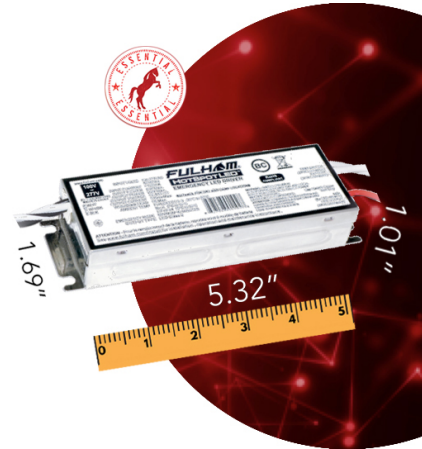


[Click Here.](#)

Please review these carefully, as some specs and dimensions may have changed compared with the prior item under the same part number.

Reminder: **Smallest 4W Constant Power EM Driver in the Industry!**

[Click here for details](#) about this new Fulham HotSpot in-fixture 4W Emergency Driver with integrated battery, part number [FHSCP-UNV-4W-L](#). Smallest in the industry at just 1.01"x1.69"x5.32"! Recommended applications include troffers, strips, canopies, wall packs, vapor-tight fixtures and more... Anyplace where EM capability would otherwise be impossible, but for the ability to fit this tiny item inside the fixture!



Check for **ENERGY REBATES** with our Rebate Finder!

DLC 5.1 may now be required in your region for eligibility with many rebate programs. Some utilities are offering extensions. [Use our Rebate Finder tool](#) to estimate possible available rebates our products can provide, with updates in the tool occurring frequently in step with utility requirements.

Reminder: **New FireHorse Emergency Exit Items are here**

Our new High-Lumen [FHEM17](#) Emergency Fixture is here! 800 Lumens!

We've also recently launched both the [FHEX26 – Slim Wet Location LED Exit Sign](#) and [FHEC34 – Slim Wet Location Combo LED Head Exit Sign](#) with cold weather heater options



Reminder: **Vizion ECO Series Linears Available Now Now Now**



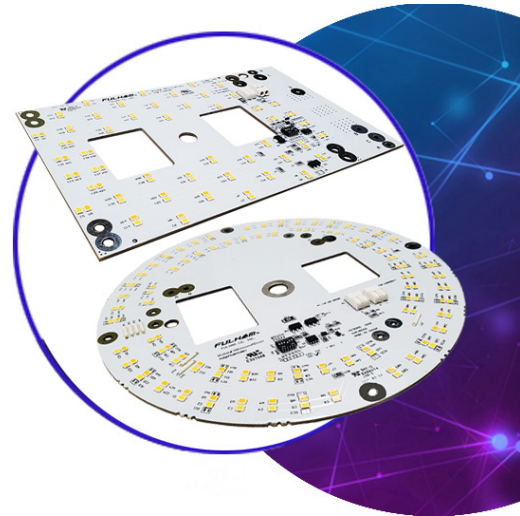
The Vizion ECO Series Linear DC LED Modules truly have substantial improvements compared with the prior iterations.

To review the latest literature and learn about these enhanced items, [click here](#). Contact your Fulham RSM for added details.

Launched!: CCT-Selectable DC LED Constant Current **MODULES** ON THEIR OWN

Not only do we have new [VividHorse CCT Selectable DC LED Retrofit Kits](#) that allow users to easily select from six color temperatures (2700, 3000, 3500, 4000, 4500, 5000K), but also just the modules can be ordered now, too!

Navigate to [“LED DC Constant Current Modules”](#) in the [spec sheets area for more](#)



Fulham Receives Investment from Graycliff Partners

You may have seen us in the headlines recently. Fulham Co. Inc. is proud to announce that it has received an investment from Graycliff Partners, a 30+ year old private equity group. Graycliff Partners is backing management in its buyout to continue driving performance excellence and growth, particularly across its Essential Product portfolios, its international markets and more. [Additional details here](#)

