



An Official Summary of Product & Company News from [Fulham!](https://www.fulham.com)

First the Fun...

Highlighted "Video of the Quarter"

Our chosen "Video of the Quarter*" wins for **HUMOR**. [This compilation of equestrian-themed silliness is good comic relief for anyone's day!](#)

Considering submitting an *original* video for use in future months. Email [updates@fulham.com!](mailto:updates@fulham.com)

*Fulham is neither associated with, nor does it endorse, the owner of this video.



Time Flies! Finish the Quarter Strong!

With just a week remaining in Q3, have on order what you need to arrive when you need it!



[Programmable](#), [Selectable Current](#), or [Selectable CCT](#) components offer the ultimate in convenience, versatility and SKU reduction to lower carrying costs!

[Contact your Fulham RSM today!](#)

We enjoyed seeing you at the SDLA San Diego show!!

[David Delmonico](#) (pictured), [Edwin Reyes](#) and Fulham CEO [Antony Corrie](#) were pleased at the overwhelming response to our [Emergency](#), [LED Driver](#) and [LED Retrofit](#) products at the [SDLA show](#) in August. Nice to see so many of you in person!

[Click here for our event calendar](#)



Newly Launched! 50 Watt Micro Inverter / EM Power Supply!

You asked for it and Fulham delivered! In addition to our [25W micro inverter](#), we now have a [50W micro inverter](#) which expands usage of this type of EM component to include dimmable high bay fixtures, for instance, or any other luminaire that uses up to 320W in normal operation. [Check out its full details right HERE](#)



Newly Launched & Available! IceHorse Constant Voltage (IHCV) Low Temp IP65 Drivers!



Fulham is excited that three of the new IceHorse constant voltage LED drivers are now in stock! Click below for individual spec sheets or [here for the product page](#).

- [IHCV-1M1UNV012V-60L](#)
- [IHCV-1M1UNV024V-60L](#)
- [IHCV-1M1UNV024V-96L](#)



Reps! The VACATION Competition wraps imminently – on 9/30!

Will your agency prevail? The competition is fierce for the Sales and Growth awards!

Work hard, then play harder! Good luck to all, and Good Selling!

[Contact us with questions!](#)

Reps! The "Cup Runneth Over" Promo also ends 9/30 – Don't Miss Out!

Continue taking advantage of promo pricing on select Emergency and Retrofit items for another week... AND favorable overage splits. Refer to original promo eblast for details.

Wipe out your FOMO! Don't wait until it's too late! Act NOW

[Contact us with questions!](#)



2024 Marks Fulham's 30th Anniversary! **THANK YOU!**



2024 is Fulham's 30th year! We recently celebrated with a staff gathering near L.A. headquarters and were amazed at just how many long-standing employees we have - many who've been part of the Fulham family for 15+ years! This underscores the **consistency** Fulham can provide when working with us! Thank You again for your loyalty, friendship and business!

Coming Soon! Many New LED Drivers... Have a Look!

Did You Know? Fulham has a dedicated page outlining Drivers [Coming Soon](#), including:

- 15 WorkHorse Specialty Grade (WHSG) Outdoor Drivers
- 1 More Constant Voltage IceHorse (IHCV) IP65 Driver
- 12W FireHorse Micro-Inverter
- 4 PONY (PYCC) Selectable Current Drivers
- SCCC SugarCube Tri-Dim Compact Programmable Driver



Fulham Garners IES Recognition for Emergency Solutions Innovation!

Fulham has done it again in the essential emergency (EM) lighting solutions category, garnering recognition by the IES Progress Committee with inclusion in this year's IES Progress Report!

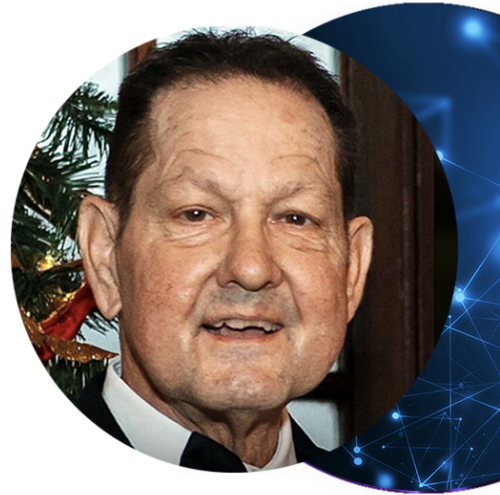
[FHSBATCC3-3-40 C](#) is the only known product of its kind that both operates down to -40°C and is MODULAR.

MODULARITY allows for service &

replacement of just the cold pack battery independent of the emergency driver, which saves money. [Specs here](#)

Remembering Tom Mayer

We are saddened to inform you that one of Fulham's Distribution Regional Sales Managers for nearly 13 years, our esteemed friend & prior colleague Tom Mayer, has recently passed away. You can [read his obituary with a memorial slideshow here](#), as well as [in tED Magazine here](#). Tom was a joyful, well liked and respected individual that we were proud to know. He will be missed.



Bookmark our [CAREERS](#) page! Share it with Your Talented Friends!

Fulham is presently seeking a new leader to helm the **European Sales** Division, as well as several positions in India.

Have a look at our [Employment opportunities](#), and bookmark us for the future!

Reminder: WorkHorse Constant Current (WHCC) Class 2 Programmable IP66 Drivers *Launched!*

We've released two new [outdoor WorkHorse WHCC drivers](#). IP66, Type HL for dry and damp locations.



0-10V Dimming from 100%-10%.
Output Voltage Range: 28-56VDC.
Small for their performance (5.71" x 2.6" x 1.44")! Output current ranges of 350-2100 and 350-2670mA, respectively.
[Full details & spec sheets here](#)

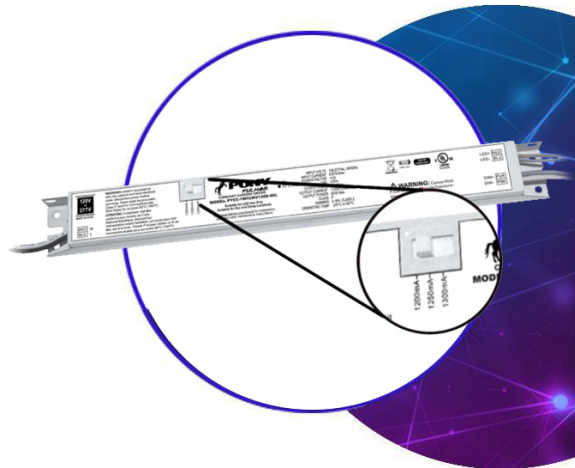


Reminder: ThoroLED Constant Current (THCC) Programmable IP20 Indoor LED Drivers *Launched!*

[Three linear programmable IP20 LED Drivers](#) are here (with more coming soon)! The [THCC-1M1UNV105P-30E](#), [THCC-1M1UNV140P-50E](#) and [THCC-1M1UNV240P-85E](#) allow for SKU reduction and convenient substitutions for dedicated items when hard to find.
[Full details here!](#)

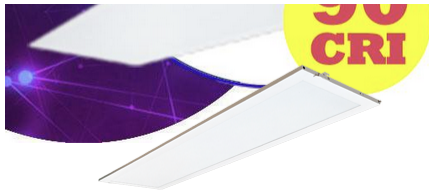
Reminder: Selectable- Current PONY (PYCC) IP20 LED Drivers *Launched!*

Fulham now offers a [PONY \(PYCC\) LED driver family of selectable-current drivers](#) that gives users the ability to vary the output current via a multi-position switch. Versatility and convenience via **seven** models that cover 300 to 1300mA. Three Selectable Preset Currents per model. Low profile, cost-sensitive. [Click here for full details and specs](#)



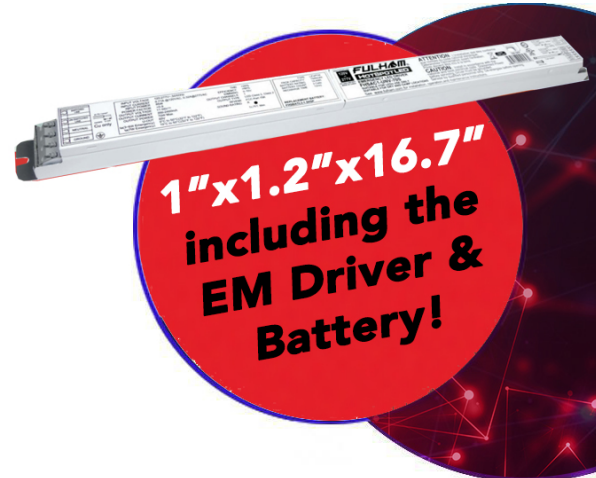
IN STOCK! [LED Panel & Troffer Retrofit Kits](#) Roomside Installable, 90 CRI!

We are excited to offer VividHorse CCT-selectable (3500-5000K) retrofit kits for the most common 2x2, 1x4 and 2x4 panels and troffers! Ours boast an impressive **90CRI**



and are completely **roomside installable** for convenience. Versatility means the possibility for SKU reduction. [Click here for info](#)

Product Spotlight
HotSpot Plus 70S
Combination
Programmable LED
Driver, Emergency Driver
+ Battery in a single
COMPACT unit



Our FHSAC1-UNV-70S listed last [on this product page](#) is a pure engineering marvel! With a form factor SMALLER than most comparable standard LED drivers alone, this also includes an EM driver and Battery! [Spec Sheet Here](#) or [watch this short video](#).



Order Ahead to Secure Supply •
Consider Versatile *Programmable*
and *Selectable* Current Options

Secure supply through advanced planning and by choosing PROGRAMMABLE or SELECTABLE CURRENT items that can be used in many ways!

- 1) [Indoor & Outdoor Programmable Constant Current LED Drivers](#) (WorkHorse & ThoroLED)
- 2) [Programmable EM combo units in stock](#)
- 3) [Programmable SunHorse UV Ballasts \(15P & 4P\)](#)
- 4) [PONY \(PYCC\) Selectable Current Drivers](#)

Product Spotlight: FireHorse
25W MicroInverters for ALL
Tech Types – Do More With
Less!

The [FireHorse 25 Watt Micro-Inverter / Emergency Power Supply](#) is reason to get excited! It works with any technology



type (not just LED) for either one or a series of fixtures up to 150W in normal operation to deliver power in emergency mode at 25W for 90 minutes. Factory or field installable. Reduces SKUs when used with multiple fixtures, such as recessed cans. [Visit the product page](#) or watch a [comparison video here](#)



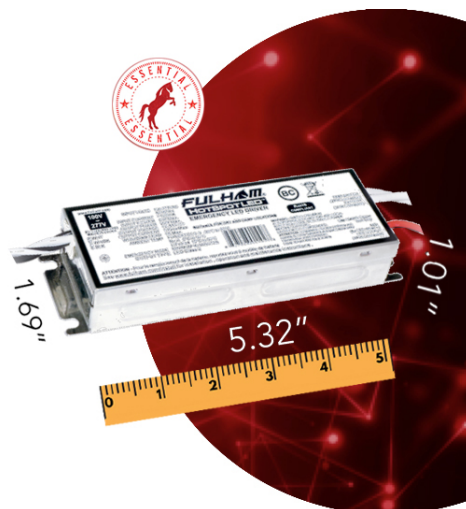
Don't See It? We can make it! Custom Product Development: [Watch the Video Here](#)

By leveraging Fulham's Global R&D team and extensive library of Essential technology platforms, Fulham's capabilities can speed your time to market while lowering engineering investments in new products – [especially LED Modules!](#)

- [Customization](#)
- [Quick Turn Samples](#)
- [Rapid Product Development](#)

Smallest 4W Constant Power EM Driver! [Watch the Video!](#)

[Click here for details](#) about this mini Fulham HotSpot in-fixture 4W Emergency Driver with integrated battery, part number [FHSCP-UNV-4W-L](#). Smallest in the industry at just 1.01"x1.69"x5.32"! Recommended applications include troffers, strips, canopies, wall packs, vapor-tight fixtures and anywhere where adding EM capability requires the ability to fit a tiny item inside the fixture! [Video here](#)



Reminder: EliteControl IoT Gateway

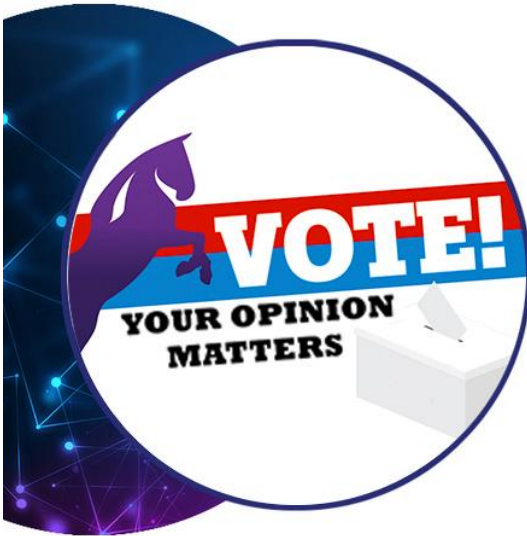
Fulham's [EliteControl IoT Bluetooth® Gateway \(CTGATBPOE\)](#) extends your mesh network with internet access. It allows data collection from Bluetooth mesh lighting networks and transmission to the cloud for review and control. [Brochure](#) | [Spec Sheet](#)



Bluetooth is a registered trademark of Bluetooth SIG, Inc.

Reminder: New cULus Running Man Sign Available Now!

Our FHEU20 cULus [Running Man Exit Sign](#) Emergency Fixture is here! Single or double faced with changeable legends. Comes standard with three pictogram legends for directional selection. Damp Location Rated. 120VAC / 347VAC Input, Input Power 4W. High quality NiCad battery. Low power consumption and LED light source for reduced operation & maintenance costs. 75,000hr life. High impact UV flame rated thermoplastic. Ceiling, wall or side mountable



Register & Vote!

Do your civic duty and exercise your right to vote!

Be sure to [register and participate](#).

Your voice matters!

For more information on any of the products or topics referenced above, contact your Fulham Sales Representative or Fulham Client Services at order@fulham.com or 323-599-5000. To find a U.S. Distributor, [click here](#). To find a DST representative, [click here](#). For Fulham's OEM Sales Managers by territory, [click here](#).

