



Q1 2023 | Volume 36

Welcome to Q4 2022 *Illuminations*, an official summary of product & company news from [Fulham](https://fulham.com). Use the links at the bottom to connect with us on social media – never miss an update!

First the Fun...

Highlighted "Video of the Quarter"

Our chosen "Video of the Quarter*" wins for **INTRIGUE**. This footage puts you in the saddle via a camera mounted on a jumping horse! > [Watch Video Here](#)

Considering submitting an *original* video for use in future months. Email updates@fulham.com!

*Fulham is neither associated with, nor does it endorse, the poster/owner of this video.



Order Ahead to Secure Supply and Consider Versatile Programmables

The best way to secure supply is through advanced planning. PROGRAMMABLE items are also versatile ways to have solutions available when you need them!

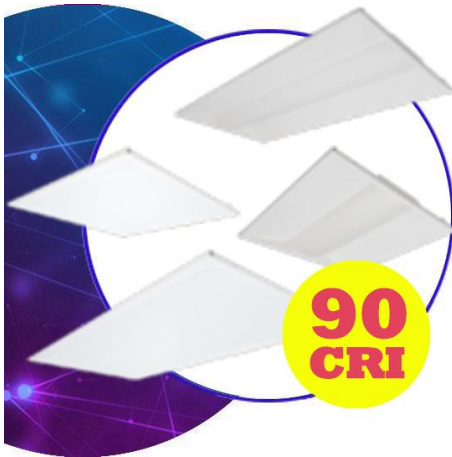
- 1) [NEW Indoor & Outdoor Programmable Constant Current LED Drivers!!!](#) Coming Soon!
- 2) [Programmable EM combo units in stock](#)
- 3) [Programmable WorkHorse LED drivers](#)
- 4) [Programmable SunHorse UV Ballasts \(15P & 4P\)](#)
- 5) [Programmable Constant Current ThoroLED drivers](#)

Coming Soon! Several New Indoor & Outdoor Programmable LED Drivers

Fulham is pleased to announce the pending availability of [a brand new suite of programmable LED drivers](#). As



product line extensions of the PONY, WorkHorse, and ThoroLED families, the new drivers include IP20 selectable current models, IP20 indoor drivers and IP67 outdoor drivers. [Have a look here!](#)



Now Available! [Panel & Troffer Retrofit Kits](#) w/ **Standard 90CRI !!**

We are excited to offer new VividHorse retrofit kits for the most common 2x2 and 2x4 panels and troffers! Ours boast an impressive 90CRI and are incredibly versatile with CCT selectability in the field between 3500K and 5000K. [Click here for info](#)

ULT to Fulham [Cross Reference XLS](#) Available

By now you've likely heard the shocking news of ULT's closure; we certainly feel for those whose livelihoods have been affected.

Businesswise, if you are now left without a supplier, we are confident that we can become your partner. Fulham has developed a convenient, [cross reference XLS sheet](#), and we are able to build or customize items that you require, too, if what you seek does not yet appear in our catalog. [Reach out to us today](#)



Please Welcome Hossley

We've made several recent adjustments to our Distribution agent network, including [Hossley's coverage of the lion's share of Texas!](#)

Please have a look at our [Distribution Rep Locator](#) for the latest, and let us know if you have questions!



Celebrate Earth Month



April is Earth Month, and April 22 specifically is Earth Day, a time to reflect on each of our roles, individually and collectively, toward fostering a healthy environment through use of energy-efficient products.

Let Fulham help you reach your green goals, while also influencing ROI. Have a look at our [Utility Rebate Tool here](#), too



See You Soon: LFI New York City, May 23-25

[Lightfair](#) is approaching fast! About two months to go.

Fulham will be there at Booth Number 1648 from May 23 to May 25. Mark your calendars and see you in the Big Apple!

IN STOCK: FireHorse 25W MicroInverters for ALL Tech Types – Do More With Less!

The [FireHorse 25 Watt Micro-Inverter / Emergency Power Supply](#) is reason to get excited! It works with any technology type (not just LED) for either one or a series of fixtures up to 150W in normal operation to deliver power in emergency mode at 25W for 90 minutes. Factory or field installable. Reduces SKUs when used with multiple fixtures, such as recessed cans. [Visit the product page here](#) or watch a [comparison video on YouTube here](#).



Programmable UV Ballasts SHS15P & SHS4P w/ Display **IN STOCK**

[These programmable smart ballasts](#) “weaponize” data in the fight for better air, water and surface sanitation. They grant direct access to real-time conditions your UV lamps experience. New opportunities for maintenance and performance improvements. [Place your order today](#)

Miss our recent UV lighting webinar & programmer demo? [CLICK HERE](#) for the recorded video

Don't See It? We can make it!

Customized Rapid Product Development

By leveraging Fulham's Global R&D team and extensive library of Essential technology platforms, Fulham's capabilities can speed your time to market while lowering engineering investments in new products.

- [Customization](#)
- [Quick Turn Samples](#)
- [Rapid Product Development](#)



Reminder: Online Literature Library Always at Your Fingertips

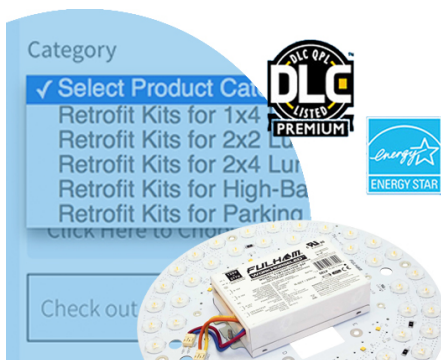
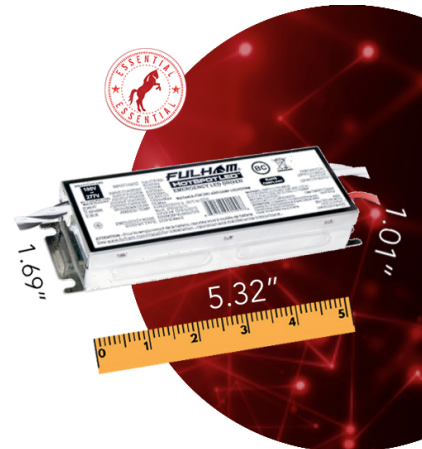
The information you require is always at your fingertips, 24/7/365 with the Fulham online literature library.

[Bookmark the page](#) for quick reference and to find new files as posted. Items are linked as downloadable files or as onscreen 'flippable' files that load instantly.



Smallest 4W Constant Power EM Driver! [Watch the Video!](#)

[Click here for details](#) about this new Fulham HotSpot in-fixture 4W Emergency Driver with integrated battery, part number [FHSCP-UNV-4W-L](#). Smallest in the industry at just 1.01"x1.69"x5.32"! Recommended applications include troffers, strips, canopies, wall packs, vapor-tight fixtures and anyplace where adding EM capability requires the ability to fit a tiny item inside the fixture! [Video here](#)



Check for **ENERGY REBATES** with our Rebate Finder!

DLC 5.1 may now be required in your region for eligibility with many rebate programs. Some utilities are offering extensions. [Use our Rebate Finder tool](#) to estimate possible available rebates our products can provide, with updates in the tool occurring frequently in step with utility requirements.

Never Miss A Post: New Videos Added Often

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We're frequently uploading new [product highlight videos](#), webinar recordings and demonstrations.



Reminder: Vizion ECO Series Linears Available Now Now Now

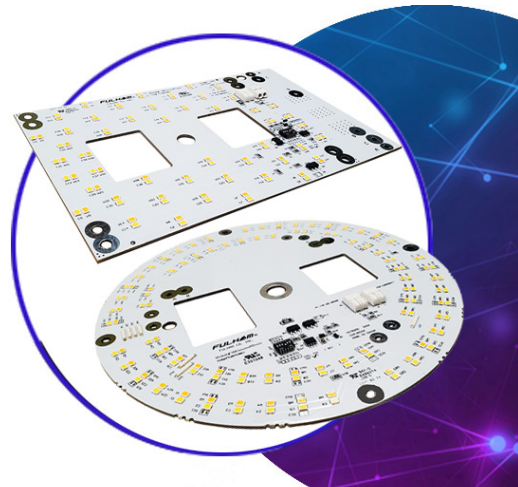
The Vizion ECO Series Linear DC LED Modules truly have substantial improvements compared with the prior iterations.

To review the latest literature and learn about these enhanced items, [click here](#). Contact your Fulham RSM for added details.

Launched!: CCT-Selectable DC LED Constant Current **MODULES** ON THEIR OWN

Not only do we have new [VividHorse CCT Selectable DC LED Retrofit Kits](#) that allow users to easily select from six color temperatures (2700, 3000, 3500, 4000, 4500, 5000K), but also just the modules can be ordered now, too!

Navigate to [“LED DC Constant Current Modules” in the spec sheets area for more](#)





Reminder: EliteControl IoT Gateway

Fulham's [EliteControl IoT Bluetooth Gateway \(CTGATBPOE\)](#) extends your mesh network with internet access. It allows data collection from Bluetooth mesh lighting networks and transmission to the cloud for review and control. [Brochure](#) | [Spec Sheet](#)

Bluetooth is a registered trademark of Bluetooth SIG, Inc.

Reminder: New FireHorse Emergency Exit Items are here

Our new High-Lumen [FHEM17](#) Emergency Fixture is here! 800 Lumens!

We've also recently launched both the [FHEX26 – Slim Wet Location LED Exit Sign](#) and [FHEC34 – Slim Wet Location Combo LED Head Exit Sign](#) with cold weather heater options



Thank you for your business, loyalty & friendship.
Let's make 2023 a great one together!

#HarnessTheHorsepower

For more information on any of the products or topics referenced above, contact your Fulham Sales Representative or Fulham Client Services at order@fulham.com or 323-599-5000. To find a U.S. Distributor, [click here](#). To find a DST representative, [click here](#). For Fulham's OEM Sales Managers by territory, [click here](#).

