Welcome to the Q4 2021 edition of *Illuminations*, the official source for product and company updates from Fulham. Be sure to use the links at the bottom to connect with us on social media, and visit fulham.com for past issues of *Illuminations* or additional details.



## Happy New Year!

With all that's been happening in the world today, we deserve an opportunity to pause, reflect and celebrate the conclusion of a challenging year.

Here's to a Happy & Healthy 2022 for you and your loved ones!

## Fulham is Hiring!

Join our top-notch OEM Sales team (and an ever-growing global company with an **Essential** suite of relevant products) – or spread the word across your network!

Click here and bookmark this page to review two current openings > https://www.fulham.com/about/employment/



## Plan Ahead to Secure Supply

Component shortages & port delays warrant a message worth repeating: **Help secure your supply chain by ordering *ASAP NOW*.**

And consider PROGRAMMABLE items as *versatile stand-ins* for dedicated ones when out of stock:
1) Programmable EM combo units in stock
2) Programmable WorkHorse LED drivers
3) Programmable SunHorse UV Ballasts (15P & 4P)
4) Programmable Constant Current ThoroLED drivers

## Chosen 'Video of the Quarter'

Our highlighted "Video of the Quarter*" wins for *cuteness*. A dog and a horse as best friends! >
https://www.youtube.com/watch?v=c2v6KrwqwUg

Considering submitting an *original* video for use in future months. Email updates@fulham.com!

*Fulham is neither associated with, nor does it endorse, the poster/owner of this video.

## SunHorse *Programmable* SHS15P Orderable Now – with the SHS4P officially launching *next week*!

Just what you've been waiting for! New **Programmable** SunHorse Germicidal UV ballasts offer convenience, versatility and SKU reduction with their ability to operate 1- and 2-lamp combinations of T5 and T6 Germicidal UV lamps. They serve as great stand-ins during shortages...

Place your order today to have what you need when you need i!

## AHR Expo hits Vegas 1/31-2/2

Safety-permitting, the AHR Expo is scheduled for January 31st to February 2nd in Las Vegas, and you may register up until January 30th for FREE as Fulham's guest by clicking this link             .

This show is considered *'the'* essential event for HVACR, and **Fulham's booth number is N9540**. Review show details here and safety protocols here.

## Disguise as a Bar of your T-Grid

Focus on what's AVAILABLE NOW during these component shortages! – Our award-winning, innovative EZ EXIT solutions can help: 1) Reduce the number of EM fixtures needed in a space; 2) Lessen Installation Time & Effort; 3) Reduce Maintenance; 4) Pay for themselves with energy savings they make possible. **Once you try them, you'll swear by them!**

## Reminder: Innovative FireHorse Micro-Inverter

Our new FireHorse 25 Watt Micro-Inverter / Emergency Power Supply is reason to get excited! It works with any technology type (i.e. not just LED) for either one or a series of fixtures up to 150W in normal operation to deliver power in emergency mode at 25W for 90 minutes. Factory or field installable. Reduces SKUs when used with multiple fixtures, such as recessed cans. Visit the product page here or watch an overview comparison video on YouTube here.

## Reminder: Expansion of the SunHorse Germicidal UV Ballast Line

We're proud to have expanded our SunHorse series of Germicidal UV ballasts – for health & safety luminaire applications – by adding 4 new or upgraded models - Click Here.

Please review these carefully, as some specs and dimensions may have changed compared with the prior item under the same part number.

## Reminder: *Smallest* 4W Constant Power EM Driver in the Industry!

Click here for details about this new Fulham HotSpot in-fixture 4W Emergency Driver with integrated battery, part number FHSCP-UNV-4W-L. Smallest in the industry at just 1.01"x1.69"x5.32"! Recommended applications include troffers, strips, canopies, wall packs, vapor-tight fixtures and more... Anyplace where EM capability would otherwise be impossible, but for the ability to fit this tiny item inside the fixture!

## Reminder: EliteControl IoT Gateway

Fulham's EliteControl IoT Bluetooth Gateway (CTGATBPOE) extends your mesh network with internet access. It allows data collection from Bluetooth mesh lighting networks and transmission to the cloud for review and control. Brochure | Spec Sheet

Bluetooth is a registered trademark of Bluetooth SIG, Inc.

## Reminder: Vizion ECO Series Linears Available

The Vizion ECO Series Linear DC LED Modules truly have substantial improvements compared with the prior iterations.

To review the latest literature and learn about these enhanced items, click here. Contact your Fulham RSM for added details.

## Don't Forget to Check for ENERGY REBATES!

Fulham carries a wide range of LED retrofit kits, including DLC® and ENERGY STAR® qualified products. Use our Rebate Finder tool to estimate possible available rebates these products can provide.

## Reminder: New FireHorse Emergency Exit Items are here

Our new High-Lumen FHEM17 Emergency Fixture is here! 800 Lumens!

We've also recently launched both the FHEX26 – Slim Wet Location LED Exit Sign and FHEC34 – Slim Wet Location Combo LED Head Exit Sign with cold weather heater options

## Thank you for your loyalty & friendship. Let's hit the gas in 2022!

#HarnessTheHorsepower

For more information on any of the products or topics referenced above, contact your Fulham Sales Representative or Fulham Client Services at order@fulham.com or 323-599-5000. To find a U.S. Distributor, click here. To find a DST representative, click here. For Fulham's OEM Sales Managers by territory, click here.