Q3 2021 | Volume 30

Welcome to the Q3 2021 edition of *Illuminations*, the official source for product and company updates from Fulham. Be sure to use the links at the bottom to connect with us on social media, and visit fulham.com for past issues of *Illuminations* or more details.

Plan Ahead to Secure Supply

We're all feeling the effects of industry-wide component shortages affecting lead times. Adding to these challenges are record delays at the ports. Help secure your supply chain by ordering what you need *ASAP*.

And consider PROGRAMMABLE items as versatile stand-ins for many, many dedicated ones:
1) Programmable EM combo units in stock
2) Programmable WorkHorse LED drivers
3) NEW! Programmable SunHorse UV Ballasts *(read on for more details below)*
4) Programmable Constant Current ThoroLED drivers

Chosen 'Video of the Quarter'

Our highlighted "Video of the Quarter" offers a visual vacation from the mundane... Beautiful horses running! Enjoy! > https://www.youtube.com/watch?v=o7-o286GzHA

Submit an *original* video for consideration in future months by emailing updates@fulham.com

*Fulham is neither associated with, nor does it endorse, the poster/owner of this video.

SunHorse *Programmable* SHS15P
Launched & Orderable Now!

Our much-anticipated breakthrough new SunHorse Germicidal UV SHS15P-UNV-H offers convenience, versatility and SKU reduction with its *programmable* output current to operate 1- and 2-lamp combinations of T5 and T6 Germicidal UV lamps. 310W/260W UV Ballast. Default/Standard Output Current: 800mA. Compatible with the new SHS-DISP Display (or the existing Fulham SmartSet Handheld Programmer TPSB-100). Place your order today!

Reminder: Vizion ECO Series Linears Available

The Vizion ECO Series Linear DC LED Modules truly have substantial improvements compared with the prior iterations.

To review the latest literature and learn about these enhanced items, click here. Contact your Fulham RSM for added details.

IN STOCK: EZ Exit LED Emergency Solutions for Direct Mounting or to Disguise as a Bar of your T-Grid

Focus on what's AVAILABLE NOW during these component shortages! – Our award-winning, innovative EZ EXIT solutions can help: 1) Reduce the number of EM fixtures needed in a space; 2) Lessen Installation Time & Effort; 3) Reduce Maintenance; 4) Pay for themselves with energy savings they make possible. **Once you try them, you'll swear by them!**

Reminder: FireHorse Emergency Exit Items NEWLY LAUNCHED

Our new High-Lumen FHEM17 Emergency Fixture is here! 800 Lumens!

We've also recently launched both the FHEX26 – Slim Wet Location LED Exit Sign and FHEC34 – Slim Wet Location Combo LED Head Exit Sign with cold weather heater options
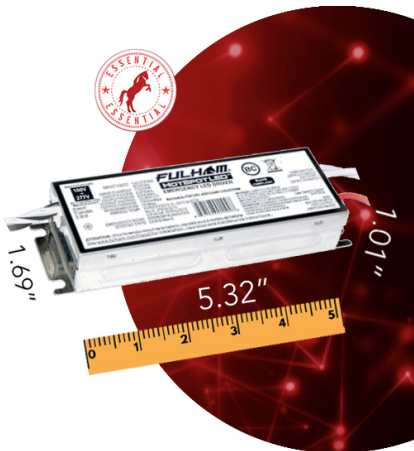
Reminder:
Expansion of the SunHorse Germicidal UV Ballast Line

We're proud to have expanded our SunHorse series of Germicidal UV ballasts – for health & safety luminaire applications – by adding 4 new or upgraded models - Click Here.

Please review these carefully, as some specs and dimensions may have changed compared with the prior item under the same part number.

Reminder: *Smallest* 4W Constant Power EM Driver in the Industry!

Click here for details about this new Fulham HotSpot in-fixture 4W Emergency Driver with integrated battery, part number FHSCP-UNV-4W-L. Smallest in the industry at just 1.01"x1.69"x5.32"! Recommended applications include troffers, strips, canopies, wall packs, vapor-tight fixtures and more... Anyplace where EM capability would otherwise be impossible, but for the ability to fit this tiny item inside the fixture!

Reminder: EliteControl IoT Gateway

Fulham's EliteControl IoT Bluetooth Gateway (CTGATBPOE) extends your mesh network with internet access. It allows data collection from Bluetooth mesh lighting networks and transmission to the cloud for review and control. Brochure | Spec Sheet

Bluetooth is a registered trademark of Bluetooth SIG, Inc.

Reminder: Innovative FireHorse Micro-Inverter

Our new FireHorse 25 Watt Micro-Inverter / Emergency Power Supply is reason to get excited! It works with any technology type (i.e. not just LED) for either one or a series of fixtures up to 150W in normal operation to deliver

power in emergency mode at 25W for 90 minutes. Factory or field installable. Reduces SKUs when used with multiple fixtures, such as recessed cans. Visit the product page here or watch an overview comparison video on YouTube here.

Support Our "Powered by Fulham" Partners (and sign up!)

The "Powered by Fulham" program is a co-marketing and website SEO-boosting initiative through which OEM luminaire manufacturers opt to publicize the use of Fulham's components within their items, and Fulham reciprocally promotes them with mentions across LinkedIn, Facebook, Twitter and more.

Diverse customers such as Crenshaw Lighting, Spray-Tech/Junair, HiTech-UVC, SLP Lighting, and more are participating. You can, too! Don't miss out on this FREE win-win. Express your interest here or contact your Fulham RSM.

Fulham is Hiring!

Join our top-notch team (and an ever-growing global company with an **Essential** suite of relevant products) – or spread the word across your network!

Click here and bookmark this page to review current openings > https://www.fulham.com/about/employment/ For instance, we presently have two openings for Warehouse Clerks in Hawthorne, CA.

Don't Forget to Check for ENERGY REBATES!

Fulham carries a wide range of LED retrofit kits, including DLC® and ENERGY STAR® qualified products. Use our Rebate Finder tool to estimate possible available rebates these products can provide.

Have a productive, enjoyable and safe 4th Quarter – Finish Out the Year Strong with Fulham!

#HarnessTheHorsepower

For more information on any of the products or topics referenced above, contact your Fulham Sales Representative or Fulham Client Services at order@fulham.com or 323-599-5000. To find a U.S. Distributor, click here. To find a DST representative, click here. For Fulham's OEM Sales Managers by territory, click here.

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