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An Official Summary of Product & Company News from [Fulham!](#)

First the Fun... Highlighted "Video of the Quarter"

Our chosen "Video of the Quarter*" wins for **SURPRISE**. [Watch how this WILD HORSE that's never been ridden before is tamed and able to be saddled up in the course of a single day! WOW!](#)



*Fulham is neither associated with, nor does it endorse, the owner of this video.



1st Half '24 Flew By! Prep Now for Your Best Q3 & Q4!

Time flies, and we're already into 2nd Half '24! Make sure to plan ahead now to have what you need when you need it – for the balance of the year and beyond.

Consider [Programmable](#), [Selectable Current](#), or [Selectable CCT](#) items for the ultimate in convenience, versatility and SKU reduction!

For questions and orders, [reach out to your Fulham RSM today!](#)

Nice Seeing You in Orlando! NFPA was a success!

We were pleased at the overwhelmingly



positive response to our [Emergency](#) products at The National Fire Protection Association show in June. Nice to see people in person and show them items such as our [micro-inverter](#), [EM solution for UFO high bays](#), [EXIT signs/fixtures](#) and more!



Our next in-person is [local show SDLA for San Diegans](#). See you there!



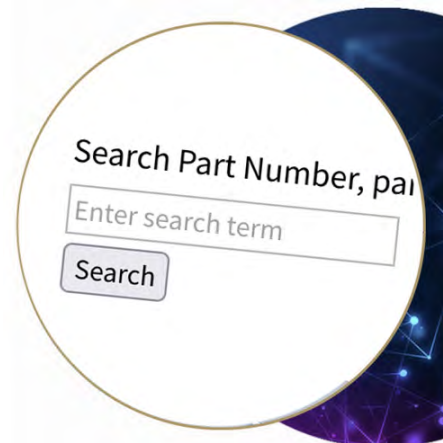
Please Welcome David Cosgrove, our new CFO!

David joins Fulham with extensive executive finance background related to manufacturing, field services, consumer packaged goods, technology, construction, aerospace, energy and more. We are excited to have him. Please welcome David to [the Fulham family!](#)

Attention Fulham Reps! The Website's New Inventory Lookup Tool is in Beta!

This is in initial testing with a handful of staff & contacts at this time, and **by mid-month it will be rolled out to all rep contacts.**

Expect invitations soon to create individual logins for convenient, 24/7, self-directed access to inventory on hand.



Reminder: SIX New EM LED Drivers Launched!

Five dedicated wattage In-Fixture Constant Power LED Drivers have launched!

- [FHSCP-UNV-8W-S-SD](#) : stick w/ push-in connectors
- [FHSCP-UNV-8W-L-SD](#) : linear w/ wires
- [FHSCP-UNV-10W-L-SD](#) : linear w/ wires
- [FHSCP-UNV-10W-C-SD](#) : compact w/ push-in connectors
- [FHSCP-UNV-10W-BLS-SD](#) :



 FIREHOSE



compact w/ back side wires

Plus, we now also have a slim programmable with wires, to add to the [connector](#) variety:

- [FHSCP-UNV-10P-S-SD-W](#)

Reminder: 5 Programmable LED Drivers Launched!

4 COMPACT Programmables launched:

- [THCC-1M1UNV140P-30C](#) side leads
- [THCC-1M1UNV140P-30BLS](#) back leads
- [THCC-1M1UNV180P-60C](#) side leads
- [THCC-1M1UNV180P-60BLS](#) back leads

This LINEAR 85W Output driver [THCC-1M1UNV240P-85E](#) has also launched.



Join in the Celebration of Fulham's 30th Year!

Fulham is proud of its heritage that includes an established history of innovation, quality, customer service, and standing by its high-quality products & warranties – as an accessible U.S.-based company that's easy to do business with.

We're looking forward to our next 30 years of growth with you! Thank you!

Coming Soon! Many New LED Drivers... Have a Look!

Did You Know? Fulham has a dedicated page outlining Drivers [Coming Soon](#) that includes:

- 15 WorkHorse Specialty Grade (WHSG) Outdoor Drivers
- 4 Constant Voltage IceHorse (ICCV) IP65 Drivers
- 4 PONY (PYCC) Selectable Current Drivers



- 1 SCCC SugarCube Tri-Dim Compact Programmable Driver
- A [50W Micro-inverter](#) is also on the horizon!

Request samples from [your RSM!](#)



Attention Fulham Reps! **Take Advantage of our 30th Anniversary Incentives!**

Check your email for the "WORK HARD, PLAY HARD" Incentive details, or [contact your RSM](#) to learn more!

Good luck!

Reminder: WorkHorse Constant Current (WHCC) Class 2 Programmable IP66 Drivers Launched!

We've released two new [outdoor WorkHorse WHCC drivers](#). IP66, Type HL for dry and damp locations. 0-10V Dimming from 100%-10%. Output Voltage Range: 28-56VDC. Small for their performance (5.71" x 2.6" x 1.44")! Output current ranges of 350-2100 and 350-2670mA, respectively. [Full details and spec sheets here - click here!](#)



Reminder: ThoroLED Constant Current (THCC) Programmable IP20 Indoor LED Drivers Launched!

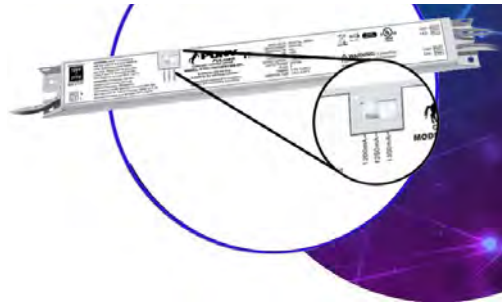
[Two linear programmable IP20 LED Drivers](#) are here (with more coming soon)! The [THCC-1M1UNV105P-30E](#) and [THCC-1M1UNV140P-50E](#) allow for SKU reduction and convenient substitutions for dedicated items when hard to find. [Full details here!](#)

Reminder: Selectable-Current PONY (PYCC) IP20



LED Drivers Launched!

Fulham now offers a [PONY \(PYCC\) LED driver family of selectable-current drivers](#) that gives users the ability to vary the output current via a multi-position switch. Versatility and convenience via **seven** models that cover 300 to 1300mA. Three Selectable Preset Currents per model. Low profile, cost-sensitive. [Click here for full details and spec sheets.](#)

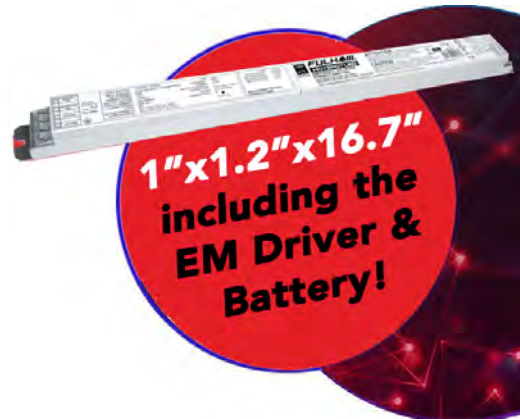


Alert! [Panel & Troffer Retrofit Kits](#) Launched! Roomside Installable

We are excited to offer VividHorse CCT-selectable (3500-5000K) retrofit kits for the most common 2x2 and 2x4 panels and troffers (and some 1x4 - check website)! Ours boast an impressive **90CRI** and are completely **roomside installable** for convenience. Versatility means the possibility for SKU reduction. [Click here for info](#)

Product Spotlight HotSpot Plus 70S Combination [Programmable LED Driver, Emergency Driver + Battery](#) in a single **COMPACT** unit

Our FHSAC1-UNV-70S listed last [on this product page](#) is a pure engineering marvel! With a form factor SMALLER than most comparable standard LED drivers alone, this also includes an EM driver and Battery! [Spec Sheet Here](#) or [watch this short video.](#)



Order Ahead to Secure Supply • Consider Versatile **Programmable** and **Selectable Current** Options

Advanced planning is one way to stay ahead of the curve, but you're also covered when you choose versatile PROGRAMMABLE or SELECTABLE CURRENT items that can be used in many ways!

- 1) [Indoor & Outdoor Programmable Constant Current LED Drivers](#) (WorkHorse & ThoroLED)
- 2) [Programmable EM combo units in stock](#)
- 3) [Programmable SunHorse UV Ballasts \(15P & 4P\)](#)
- 4) [PONY \(PYCC\) Selectable Current Drivers](#)

Product Spotlight: FireHorse 25W MicroInverters for ALL Tech Types (50W Coming Soon!)

The [FireHorse 25 Watt Micro-Inverter / Emergency Power Supply](#) is reason to get excited! It works with any technology type (not just LED) for either one or a series of fixtures up to 150W in normal operation to deliver power in emergency mode at 25W for 90 minutes. Factory or field installable. Reduces SKUs when used with multiple fixtures, such as recessed cans. [Visit the product page here](#) or watch a [comparison video on YouTube here](#). 50W Coming Soon!



Don't See It? We can make it! Custom Product Development: [Watch the Video Here](#)

By leveraging Fulham's Global R&D team and extensive library of Essential technology platforms, Fulham's capabilities can speed your time to market while lowering engineering investments in new products – [especially LED Modules!](#)

- [Customization](#)
- [Quick Turn Samples](#)
- [Rapid Product Development](#)

Smallest 4W Constant Power EM Driver! [Watch the Video!](#)

[Click here for details](#) about this mini Fulham HotSpot in-fixture 4W Emergency Driver with integrated battery, part number [FHSCP-UNV-4W-L](#). Smallest in the industry at just 1.01"x1.69"x5.32"! Recommended applications include troffers, strips, canopies, wall packs, vapor-tight fixtures and anyplace where adding EM capability requires the ability to fit a tiny item inside the fixture! [Video here](#)



Reminder: EliteControl IoT Gateway

Fulham's [EliteControl IoT Bluetooth® Gateway \(CTGATBPOE\)](#) extends your mesh network with internet access. It allows data collection from Bluetooth mesh lighting networks and transmission to the cloud for review and control. [Brochure](#) | [Spec Sheet](#)

Bluetooth is a registered trademark of Bluetooth SIG, Inc.

Reminder: New cULus Running



Man Sign Available Now!

Our FHEU20 cULus [Running Man Exit Sign](#) Emergency Fixture is here! Single or double faced with changeable legends. Comes standard with three pictogram legends for directional selection. Damp Location Rated. 120VAC / 347VAC Input, Input Power 4W. High quality NiCad battery. Low power consumption and LED light source for reduced operation and maintenance costs. 75,000 hr life. High impact UV flame rated thermoplastic. Universal Mounting: Ceiling, wall or side mount.



Follow Us on INSTAGRAM!

In addition to Following Fulham and your RSM on [LinkedIn](#), we'd urge you to add some enjoyment to your day with the interesting #TechTuesday imagery we've been conjuring up via AI to creatively represent our HORSE-BRANDED lines!

[We are on Instagram here!](#) Join us!

Expanded Literature Library!

Our [online literature library](#) now includes four new Distribution-centric 'Essentials' flyers that outline Emergency, Retrofit, LED Driver and Fluorescent Lighting Solutions.

Also new, a [50W Micro-Inverter flyer](#), and a [Cold Pack HotSpot2 Battery flyer](#).



For more information on any of the products or topics referenced above, contact your Fulham Sales Representative or Fulham Client Services at order@fulham.com or 323-599-5000. To find a U.S. Distributor, [click here](#). To find a DST representative, [click here](#). For Fulham's OEM Sales Managers by territory, [click here](#).

