



**Follow the "Guiding LED"
HOTSPOT 1 EMERGENCY LED SYSTEM
ADOPTED BY MAJOR NATIONWIDE
STORAGE FACILITY PROVIDER**

OVERVIEW

The HotSpot 1 LED Emergency system is a novel, original, multi-award-winning Fulham Emergency (EM) product line developed with the primary goal of offering end users (or OEMs) the ability to supplement their existing non-Emergency fixtures with LED Emergency technology – rather than buying entirely new fixtures to add this capability (or redesigning their fixtures).

LED modules of specific, convenient shapes and sizes, such as H-configurations and linear configurations, install within the existing cavities of fixtures (often behind or along side existing legacy light sources), along with modular battery packs and drivers, to inconspicuously add LED Emergency technology. Recommended uses include troffers, wall sconces, recessed lighting, linear lighting, etc.

When a major U.S. provider of publicly-rentable monthly storage units wanted to enhance safety with LED Emergency egress capabilities in its ceiling fixtures throughout its locations around the entire country, it turned to Fulham for the HotSpot 1.



**FULHAM
SUCCESS
STORY**



CLIENT

Major Nationwide Provider of Rental Storage Units to the Public



SCOPE

25,000+ units and counting as of March 2021 across all United States locations

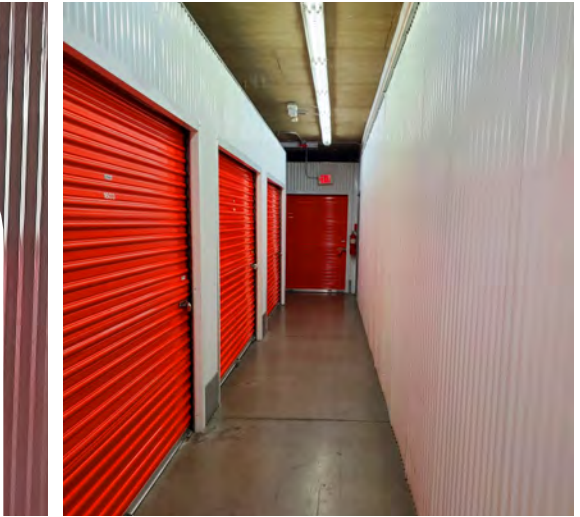
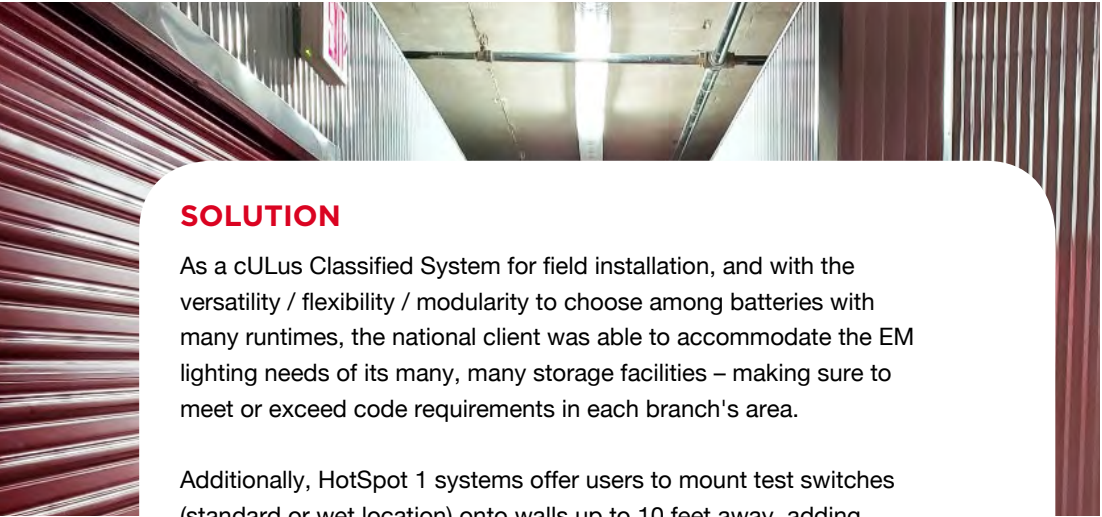


RESULTS

- The ability to preserve their initial fixture investment by adding Exit/Emergency capability to existing fixtures
- Easy field installation
- Maintenance savings via easily-accessible wall plate test switch mountable up to 10' away



HOTSPOT
FULHAM



SOLUTION

As a cULus Classified System for field installation, and with the versatility / flexibility / modularity to choose among batteries with many runtimes, the national client was able to accommodate the EM lighting needs of its many, many storage facilities – making sure to meet or exceed code requirements in each branch's area.

Additionally, HotSpot 1 systems offer users to mount test switches (standard or wet location) onto walls up to 10 feet away, adding convenience and time / money savings to the testing and maintenance process.



Over 25,000 Fulham's HotSpot 1 LED solutions had been installed into just this one customer's multiple facilities through March 2021, with many more to cover, plus new facilities being added on an ongoing basis.



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